

Cost Model Comparisons

1. Cost Reduction Model

- This tool quantifies the costs for two performance solutions and identifies which performance solution provides the greatest reduction in costs
- 5 tab spreadsheet
 - i. Welcome (Spreadsheet instructions)
 - ii. Data entry
 - iii. Summary
 - iv. Graphs
 - v. Graph data
- Current Training column – relevant, again, strong inputs

2. Instructional Products Life Cycle Cost Model

- Convenient way to estimate the design, development, and delivery costs for instructional courses
- 5 tab spreadsheet
 - i. Assumptions
 - ii. Audience size by course
 - iii. Costs (Design, dev, annual delivery)
 - iv. Schedule (Duration)
- Helpful macros to calculate worksheet totals

3. CBT Cost Model

- A tool to aid in the decision on when CBT would be more cost efficient than ILT
- Strong definitions of inputs
- Calculation worksheet- easy to use format

4. Utility Model

- Utility models are means to determine the bottom line value of a training program
- A utility model is simply a mathematical equation. Inputs vary with the level of sophistication desired. The output of the model is an estimate of the dollar value of a training program.

5. BVT Model (Business Value Translations Model)

- The assessment was primarily designed to quantify the dollar-value benefits of training programs as investments rather than line item expenditures

- Complicated spreadsheet
- Strong definitions of inputs